## **VALLEY CENTER**

# **VETERINARY CLINIC**



## Welcome!

Thank you for subscribing to our monthly newsletter! We are happy to have you here! Our goal is to provide important information to you, all in one place, so you don't miss out on any exciting news within the clinic!

### **New and Upcoming:**

- now to earn points and redeem savings!

## Ask us about our wellness packages!

#### Basic Wellness Bundle Includes:

- Full Wellness Exam
- Heartworm test
- Fecal screening for intestinal parasites
- Core Vaccines for your pet

Normal Price:

#### Senior Wellness Bundle Includes:

- **Full Wellness Exam**
- Heartworm test
- Fecal screening for intestinal parasites
- **Core Vaccines for your pet**
- Bloodwork to check for kidney and liver disease as well as many other markers that evaluate your senior pets health and catch any problems early!

Normal Price:

\$315



#### Prevention Instant Rebates: (available in clinic only)

Buy 12 Heartgard Plus and 12 Nexgard: \$60 Off

Buy 6 Heartgard Plus and 6 Nexgard: \$20 Off

Buy 6 Nexgard Combo and 6 Nexgard PLUS: \$55 Off

Buy 12 Heartgard: \$15 Off Buy 12 Nexgard: \$35 Off

Buy 6 Nexgard: \$10 Off

**Buy 6 Nexgard PLUS: \$35 Off** Buy 12 Nexgard PLUS: \$105 Off

Buy 6 Nexgard COMBO: \$20 Off **Buy 12 Nexgard COMBO: \$45 Off**  **Extra Savings** this month

Sign up for our portal for access to your pets records, labs and





## **Employee Spotlight: Emily**

Emily is a technician in our clinic that has been with us 3 years in July. Emily grew up in the area was raised around various farm animals her whole life, which grew her interest and love for taking care of animals. Emily has a Blue Heeler named Kali and enjoys doing adventurous outdoor activities with her four legged best friend. Her favorite pastimes and hobbies include: Playing the piano, trail running, hiking in the Colorado Mountains, horseback riding, playing ultimate frisbee, and most importantly spending quality time with her friends, family, and dog, Kali. Emily plans to further her knowledge and education in the veterinary field and is excited to see where the Lord leads her in the future!



### **Cocoa Pearson**

Cocoa came in as an emergency after her eye was injured. We were able to do an exam where Dr. Elder determined that
Cocoa had Proptosis. We were able to perform a temporary
Tarsorrhaphy to hold the eye in place until it could heal. We rechecked Cocoa 3 days, 11 days, and 14 days after her emergency visit to ensure that she was doing well and that her eye was healing properly from the trauma. At each visit, Cocoa was showing great progress. When she came in for her 14 day recheck, Cocoa was able to have her sutures removed as her eye was well healed. We are happy to say that Cocoa has made amazing progress since that original first visit.



What is Proptosis? Proptosis is a condition where the eye is abnormally protruding from the socket due to trauma.

What is T arsorrhaphy? T arsorrhaphy is a surgical procedure that involves suturing the lids over the eye.



Veterinary care is expensive. We get that.

Never before have there been so many new technologies, procedures, and products available for pet owners. Never before have the expectations of veterinarians been so high. This is as it should be.



We want the best for our pets. Our goal as your veterinarian is to offer the highest value possible for each dollar spent not to be the lowest cost provider of services. Still, there are things that can be done to help with that invoice! Below are our top suggestions for maximizing the value of each visit.

- 1. Outside pharmacy use: we cannot compete with the pricing of big box stores, online pharmacies, or large pharmacy chains. We maintain an in-house pharmacy for those clients who prefer the convenience of getting medication while in the clinic with their pets or picking up medication at our office rather than in a pharmacy or in the mail. Many times, though, we can either order a medication through an online pharmacy or script it to an outside pharmacy for significant savings.
- 2. Try our wellness bundles. Adding one of our wellness bundles dramatically increases the value of each visit. We have negotiated special contracts with our reference laboratories that allow us to offer certain bundles of diagnostics at lower cost if done together. We are happy to extend these savings to our clients!
- 3. Financing: for more expensive procedures or wellness visits financing through Care Credit or Scratchpay can help divide costs. In the case of Care Credit, our clinic pays the financing costs for the client in the form of merchant fees. We are happy to do this if it helps owners afford care!
- 4. Schedule a dental procedure for your pet (if recommended) within 1 month of their wellness visit. We offer \$100 off the procedural cost for dental procedures scheduled in this way as a way to help owners plan for dental care.

